



The Bridgespan Group

Position Description

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Associate Consultant

Organization

Founded in 2000 and incubated at Bain & Company, the Bridgespan Group is a 501(c)(3) nonprofit organization bringing leading-edge strategies and tools to the challenges and opportunities facing nonprofit organizations and foundations. While the tools and frameworks used in the for-profit world provide a powerful starting point for creating this critical impact, the nonprofit sector requires different and distinctive strategies to produce the desired results. Bridgespan exists to apply the best thinking to the task of building stronger and more effective nonprofit organizations.

In addition to consulting, Bridgespan pursues its mission through two initiatives:

- Knowledge sharing—codifying and disseminating insights from consulting engagements, tools and frameworks to help improve the practice and performance of nonprofits and foundations.
- Bridgestar— talent matching services, content and tools to help organizations build strong leadership teams and individuals pursue career paths as nonprofit leaders

For more information, please visit <http://www.bridgespan.org>.

Position

Associate Consultants (ACs) are a vital part of the Bridgespan Group's core consulting strength, working as members of case teams to provide nonprofit clients with powerful data and analyses that identify solutions to their greatest challenges – thus enhancing organizations' abilities to drive social change.

Responsibilities and Duties

Each AC's responsibilities will vary from case to case depending on the needs of the client, which grants ACs exposure to many different types of analysis.

Typical AC case responsibilities include:

- Conducting qualitative research and analysis through interviews with nonprofit client staff, client beneficiaries, and experts in the field
- Conducting quantitative research and analysis of the nonprofit marketplace
- Conducting financial analysis, including forward-looking financial projections
- Preparing clear and compelling presentation materials
- Presenting analysis and findings

The Bridgespan Group invests heavily in the training and development of each Associate Consultant. While most of the training is on the job, ACs attend formalized training throughout their time with the Bridgespan Group, starting with an extensive in-the-office program. This is followed by a 10 day off-site program with both Bain and Bridgespan ACs from around the world. Bridgespan helps each Associate Consultant build the fundamentals of a successful career: cracking tough problems, communicating solutions with clients and teams, and collaborating with senior Consultants and Managers.

Qualifications

Associate Consultant applicants must have:

- Strong academic backgrounds
- Analytical skills
- High motivation level
- Strong commitment to teamwork
- Outstanding interpersonal skills
- Commitment to changing the nonprofit sector

The Bridgespan Group provides competitive compensation and an attractive benefits package. We are committed to providing equal opportunities. We serve diverse organizations, and are committed to non-discrimination. It is our policy to ensure that all individuals with whom we are in contact are treated equally without regard to age, color, disability, gender, marital status, national origin, religion, sexual orientation, expression, gender identity or veteran's status.

Please apply at http://www.bridgespan.org/abo_careers.html.