Data Point: Employee Development a Weakness in Many Nonprofits

The Bridgespan Group surveys many of its nonprofit clients to help them assess their organizational strengths and weaknesses. To date 131 organizations have taken Bridgespan's Organization Diagnostic survey, which contains 73 statements across five categories of organizational effectiveness: leadership; decision-making and structure; people; work processes and systems; and culture. Respondents can "strongly agree" (4), "agree" (3), "disagree" (2), or "strongly disagree" (1) with each statement.

The average score across all statements is 2.92. Overall nonprofit organizations exhibit important strengths: leadership's vision, having skilled and effective staff, and having an inspiring culture that promotes values and produces results. However, those very strengths are often undermined by what they consider to be their organizational weaknesses, which include their nonprofits' ability to develop and build staff skills over time.

Specifically, three categories within the "People" section of the survey are among the top five organizational weaknesses noted by survey respondents (See chart, Top 5 Organizational Strengths and Weaknesses). When asked to consider the statement, "We help individuals develop to their full potential and provide opportunities for growth," nonprofit organizations scored, on average, 2.78, suggesting that the nonprofit leaders and employees who took our survey saw their organizations as weak in their ability to develop employees and provide growth opportunities. Only 30 percent of the organizations surveyed considered it a relative strength (i.e., scored it higher than their overall average on the entire survey).

Similarly, when asked to consider the statement, "We have development plans for current and future leaders in our organization," the average score was 2.40¹, almost 18 percent lower than the overall average, suggesting that respondents considered this a great weakness within their organizations. Only 6 percent of respondents felt it was an organizational strength.

As the survey responses suggest, nonprofit organizations feel that they have skilled and effective staff members; however, they feel challenged in their ability to offer development opportunities that could help ensure staff members' successful futures within their organizations. Nonprofits that find ways to develop individuals' skills are able to build on the strength of their people, and thereby strengthen the organization as a whole.

Boston 535 Boylston St., 10th Floor Boston, MA 02116 P 617 572-2833 F 617 572-2834

New York

112 West 34th St., Suite 1510 New York, NY 10120 P 646 562-8900 F 646 562-8901

San Francisco

465 California St., 11th Floor San Francisco, CA 94104 P 415 627-1100 F 415 627-4575

¹ N=66; this statement was only recently introduced to the Organization Diagnostic survey referenced in this article.

Top 5 Organizational Strengths and Weaknesses



Source: Bridgespan.org diagnostic database; average response score across all questions = 2.92

TBG Top 5 Weaknesses_Strengths_Data Point_April LM

Bridgestar (www.bridgestar.org), an initiative of **The Bridgespan Group** (www.bridgespan.org), provides a nonprofit management job board, content, and tools designed to help nonprofit organizations build strong leadership teams and individuals pursue career paths as nonprofit leaders. Sign up for Bridgestar's monthly newsletter, *Leaders Matter* at www.Bridgespan.org/Subscribe, to receive the latest articles on nonprofit careers, recruiting, and leadership.

Copyright © 2011 The Bridgespan Group, Inc. All rights reserved. Bridgestar and Bridgespan are registered trademarks of The Bridgespan Group, Inc. All other marks are the property of their respective owners. This work is licensed under the Creative Commons Attribution-Noncommercial-No Derivative Works 3.0 United States License.

2

Permissions beyond the scope of this license are available at Bridgespan's Terms of Use page.