There are a range of ways to collaborate

Lower integration

Higher integration

Exchange knowledge **Coordinate** funding

Coinvest in existing entity/ initiative

Create a new entity/initiative

Fund the funder



- Funders partner to exchange ideas and raise awareness.
 - In this model, individual funders retain all decisionmaking rights



- Funders agree upon shared or complementary strategies, exchange ideas on an ongoing basis, and invest in aligned causes.
 - Each partner retains individual grantmaking rights



- A funder raises money from other donors to support a specific initiative or organization.
 - To reduce transaction costs, reporting to donors is often done jointly, coordinated by the lead funder
 - This model requires a great degree of alignment and coordination across the group of funders, as funds are often (but not always) pooled



- Funders create and coinvest in a new entity or initiative that gives grants or operates programs.
 - Here, decision making starts to be shared, and the way funders define their governance structure is of critical importance



- Funders invest in another funder with strong expertise in a content area.
 - This funder turns around and re-grants money and has full decisionmaking authority
 - This requires full integration in the sense that there is only one strategy shared by two (or more) funders